

# Развитие OTM

## Вглубь и вширь



### Release 5.5 CU6

Dim Rate Factors  
Dock Scheduling  
Ground Schedules  
UI / Usability  
Configurable  
Auto-Tendering  
Service Provider  
Assignment  
Settlement and  
Financial Management  
Allocation  
FTI  
Cooperative Routing

### Release 6.1

GTM  
Fleet Management  
Mobile Communications  
Load Configuration  
Freight Payment  
FTI  
Ocean Sourcing  
Usability  
Planning Diagnostics  
...and more

### Release 6.2

GTM  
Fleet Management  
Load Configuration  
Financials  
FTI using ODI  
LTL Sourcing  
Dock Scheduling  
Order Management  
Parcel Tracking and  
Freight Pay  
Rail  
Usability  
BI Publisher  
Network Printing  
...and more



Increase Shareholder  
Value

✓ Increase Revenue  
✓ Increase Operating Income  
✓ Increase Capital Efficiency

✓ Reduce Working Capital    ✓ Increase Volume  
✓ Reduce Operating Costs    ✓ Increase Market Share

✓ Improve on time deliveries    ✓ Reduce freight and logistics costs  
✓ Improve customer service    ✓ Reduce stockout losses  
✓ Improve fulfillment & planning coordination    ✓ Streamline transportation systems  
✓ Reduce order cycle time    ✓ Reduce inventory carrying costs  
✓ Improve carrier coordination    ✓ Reduce labor costs  
✓ Reduce returns    ✓ Reduce inventory levels & carrying costs

September  
2009

December  
2009

December  
2010

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