

Property Address		
Seller Name & Number		
Seller's Email Address		
Showing Instructions		
Expires Date		



DATE	INITIALS	COMPLETION LIST	
		Send seller a "Welcome to our Team" Letter	
		Mark expiration date on Team Leader Calendar	
		Set up automatic email to remind me to check on expiration 1 week	
		in advance	
		Post the property in MLS	
		Make sure that a sign is in front of the home	
		Order Trackwell post if applicable	
		Prepare Design Center brochure	
		Send seller a letter "How to Prepare a Home to Show in 10 Minutes"	
		Email MLS listing sheet to seller for OK	
		Email current client database with the New Listing Information	
		Do Reverse Prospect Email with New Listing	
		Drop of listing sheet folder with sign in sheet at seller's home	
		Drop of school reports & community profiles at seller's home	
		Fill brochure holder in front of home	
		Post the property on Craigslist	
		Set up automatic email to remind me to repost on Craigslist	
		after 1 week	
		Go over advertising plan with Team Leader	
		Get advertising proof approval from Team Leader	
		Insert advertising deadlines in my personal planner	
		Order a Visual Tour	
		Make sure property is correctly listed on Boston.com	
		Make sure property is correctly listed on Realtor.com	
		☐ Verify office has correct showing instructions in MLS	
		Post the listing on Team Website	
		Send Just Listed postcards to entire neighborhood	
		Send listing sheet to Realtors with listings within the same town	
		and price range	
		Send referral source a note letting them know property is listed	
		and thanking them for their trust	
		Send "Choose Your New Neighbor" (MOS) to closest neighbors	
		Add the property to Listing Board	
		Leave new Listing Sheets in all agent mailboxes	
		Schedule an open house if applicable	
		Send "Clean Room" award to seller's kids	
		Order Home Warranty	
		Make sure Home Warranty Ryder is on home	
		Schedule property for a Team Tour	
1		Make sure that the property photos don't look seasonal	