

Here's What You Should Watch

Over the Short-Term

- Analysts are expecting Solar City to report revenue of \$71.8 million.
- They are also expecting earnings to come in at a loss of \$1.27 per share.
- For 2015, expectations are set for \$461 million in sales and a loss of \$4.62 per share.

Over the Long-Term

- SolarCity thinks it can double the volume of MW *booked* and *deployed* every year until 2017. In order to accomplish the goal, look for each of these numbers to register at least above 85% for the quarter.
- Just as importantly, Solar City believes it can lower input costs to \$2.50 per watt by 2017. Last quarter, it stood at \$2.90—look to see how much closer the company is to reaching this goal.

